



ALL HAZARDS CONSORTIUM 2010 CORPORATE MEMBERSHIP MATRIX DETAILS

Part of the All Hazards Consortium's (AHC) mission is to promote collaboration between state/local governments and the private sector. The AHC defines private sector as consisting of two groups:

- Business owners and operators
- Sellers and service providers

Both groups represent an important aspect of the collaboration effort. The AHC's policy is to promote an open, fair, and ethical environment when involving the private sector (and other stakeholder groups), while attempting to meet the different needs of each group. This policy has proven successful and has produced favorable results for the states.

The AHC's "collaboration" model has been developed with great attention and sensitivity given to protecting this culture and the government's partnership with the private sector. AHC leadership has adopted industry "best practices" from other successful non-profit models in the U.S. in developing their membership model. By addressing the competing requirements for both "openness" and "privacy", the AHC model has developed a "credibility and trust culture" among its government and non-government stakeholders.

How do companies participate?

Private sector companies can participate in the AHC in several ways:

| Participation Level | Access | Fees |
|----------------------------------|----------------|--|
| Join the mailing list | Open to anyone | No fee, see website to sign up |
| Access AHC Regional White Papers | Open to anyone | No fee to download, must register for link via website |
| Attend an event | Open to anyone | Possible registration fee, based on event type |
| Sponsor an event | Open to anyone | Sponsorship fee, based on event type |
| Become an annual member | Open to anyone | Requires annual membership fee |



Why annual membership?

Annual membership is available to any company who aligns with the mission of the Consortium and has an interest in getting involved in an ongoing manner. Like many other non-profit models, the AHC offers various benefits to corporate members that are commensurate with the chosen membership level (or tier).

The AHC works with its members and states on a wide variety of issues and topics through a published governance structure and Regional Working Groups (RWGs). Government leaders from each state populate the RWGs and meet via conference calls 1-3 times per month. These are closed (government only) meetings. Several times per year, the RWGs host open meetings/events where corporate members are invited to participate.

Member Benefits

Based on the membership tier selected, benefits include some or all of the following:

Web Portal Access

The AHC secure web portal is the primary tool used to share information and documents across the region among Regional Working Group members.

Tier 2 members will receive:

- Access to the secure portal homepage for relevant updates, documents, and other information
- Listing in the Membership Directory on the AHC website and other promotional materials. This directory helps government leaders across the country to quickly locate companies and information related to a specific topic
- Opportunities to meet and partner with Tier 1 members

Tier 1 members will receive:

- All Tier 2 benefits
- Access to certain RWG sections of the portal for non-sensitive Working Group contact lists, project information, shared documents, templates, reports, etc.
- Access to the RWG Information Library for education and decision support. The AHC often receives requests for the latest information related to a specific topic. Tier 1 members may provide solution briefs and other information to be posted on the portal for government access. This information is an important resource to government leaders as they plan for their future needs.

Monthly Status Meetings with AHC Leadership (Minimum of 8 planned)

This is an informational meeting / conference call for all corporate members and invited guests to discuss recent AHC developments and future priorities. These status meetings also provide an opportunity to hear directly from AHC Board members and RWG chairs and co-chairs on topics relevant to their state, the region, DHS or AHC Working Group.



Regional Workshops with AHC Leadership (Minimum of 3 planned)

Regional workshops are a proven tool used by the AHC to bring together regional state/local government stakeholders on a particular subject.

These workshops produce a Regional Working Group (RWG) and a regional report/white paper with validated needs/issues. Report recommendations serve as a regional guide stick to help focus attention and investment on consensus issues. They also serve as a tool by which the RWG's can receive "project ideas" from AHC members and attract new resources to support research and projects.

Both Tier 1 and Tier 2 members receive:

- Discounts and/or complimentary registrations to attend workshops and related receptions with regional state government and AHC leadership
- Advance notice of workshop sponsorships including the opportunity to speak/present to the regional government audience

Monthly Working Group Update (Minimum of 8 planned)

Members are invited to attend the Working Group update calls/webinars, along with RWG government members. These periodic updates will provide a snapshot of recent developments regarding all RWG projects, grants, proposals and other regional activities (available to members only).

Regional Working Groups (RWG)

Tier 1 members participate in "open" AHC Regional Working Group meetings to advise and provide input on RWG activities including:

White paper development/revisions

- Provide thought leadership and advise in the development of white paper recommendations and the revisions

Regional white paper project ideas/proposals

- Provide input and develop regional project ideas (phase 1) and proposals (phase 2) based on white paper recommendations that can be used for future grants and regional projects
- Participate in the AHC "partner pool" when implementing regional projects and grants (*this is not a guarantee of business, of course*)

Ongoing education and presentations

- Present / participate in RWG education sessions designed to inform regional state and local government leaders on new solutions, research, technologies, policies, projects, best practices, etc.



Regional Project Ideas and Proposals

Using the AHC white papers as the foundation, government members of the RWGs will vet regional white paper project ideas submitted by AHC members in order to develop a portfolio of pre-approved projects. Some of these will turn into funding proposals used to attract resources from multiple federal partners, state/local/UASI grants, private sector owner/operators, etc...

Tier 2 corporate members are invited to submit regional "project ideas" that contain solutions, policy suggestions, research, pilot projects, etc. which address regional white paper recommendations. All Tier 2 corporate members must partner with Tier 1 corporate members on project ideas and any resulting regional proposals. The AHC will facilitate the partnering process as part of its normal ongoing activities and events.

Tier 1 members are also invited to submit regional project ideas and in addition, they will be able to author and take the lead on regional proposals (phase 2 of a project idea). Tier 1 members may partner with other Tier 1 and Tier 2 members on regional project ideas and proposals.

AHC Leadership (one AHC approved person per company)

Tier 1 Platinum and Diamond level members are eligible to serve on the AHC Regional Executive Advisory Group (REAG, a group of executives from government, industry, education and non-profit organizations) to advise the Board of Directors and Working Group leadership.

Tier 1 Diamond level members are eligible to serve a one-year term on the AHC Board of Directors.

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CLICK BELOW TO REGISTER FOR AHC CORPORATE MEMBERSHIP

<http://AHCcorporatemembers.rsvpbook.com>

Please note that membership fees are not refundable.

|  2010 Annual Corporate Membership Matrix | | | | | | | | |
|--|--|---|---|---|---|---|---|--|
| Benefits | Deliverables | Tier 2 Patron | Tier 2 Bronze | Tier 1 Silver | Tier 1 Gold | Tier 1 Platinum | Tier 1 Diamond | |
| Web Portal | Access to AHC web portal homepage, listing in member directory, listing in Working Group Information Library for education and decision support, and access to non-sensitive Regional Working Group information. Tier 2 limited to homepage and member directory only. | <ul style="list-style-type: none"> See note | <ul style="list-style-type: none"> See note | <ul style="list-style-type: none"> | <ul style="list-style-type: none"> | <ul style="list-style-type: none"> | <ul style="list-style-type: none"> | |
| Monthly Status Calls with AHC Leadership | Participate in AHC monthly status calls/webinars with AHC leadership regarding current and planned AHC activities (minimum of eight planned) | <ul style="list-style-type: none"> | <ul style="list-style-type: none"> | <ul style="list-style-type: none"> | <ul style="list-style-type: none"> | <ul style="list-style-type: none"> | <ul style="list-style-type: none"> | |
| Regional Workshops with AHC Leadership | Receive discounted or complimentary registrations per workshop, and advance notice of sponsorship/steering opportunities | 10% Discount | 20% Discount | 40% Discount | 1 Free | 2 Free | 3 Free | |
| Monthly Working Group Update | Participate in AHC Working Group update calls/meetings regarding projects, grants, proposals and other regional activities (minimum of eight planned) | | <ul style="list-style-type: none"> | <ul style="list-style-type: none"> | <ul style="list-style-type: none"> | <ul style="list-style-type: none"> | <ul style="list-style-type: none"> | |
| Regional Working Groups | Participate in Regional Working Group meetings as per RWG Calendar. One AHC approved member per RWG. | | | 1 Working Group of your choice | 2 Working Groups of your choice | 3 Working Groups of your choice | 4 Working Groups of your choice | |
| Regional Project Ideas & Proposals | Ability to submit / author regional white paper project ideas to their assigned AHC Regional Working Groups. | <ul style="list-style-type: none"> Submit Only | <ul style="list-style-type: none"> Submit Only | <ul style="list-style-type: none"> Submit & Author | <ul style="list-style-type: none"> Submit & Author | <ul style="list-style-type: none"> Submit & Author | <ul style="list-style-type: none"> Submit & Author | |
| AHC Leadership | Eligibility to serve on the AHC Regional Executive Advisory Group (REAG) and/or Board of Directors (BOD) One AHC approved person per company. | | | | | <ul style="list-style-type: none"> REAG Only | <ul style="list-style-type: none"> REAG & BOD | |